

SOFTWARE TESTING ACADEMY

# Ally Testing

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## Introduction

In the fast-evolving landscape of technology and professional development, understanding and integrating accessibility principles have become paramount. This comprehensive guide navigates through various aspects, from practical tools and bug documentation techniques to strategies for effective communication and advocacy. Whether you're delving into the nuances of accessibility testing or seeking guidance on mentor-mentee relationships, this guide serves as a valuable resource. Join us on a journey that spans experience, toolkits, perspectives on disability, communication strategies, and advocacy techniques, providing you with a holistic understanding of the essential elements in creating an inclusive and accessible environment.



## **Experience**

### **Temporal limitations**

Accessibility, or A11Y for short, refers to the design and development of digital products and services that can be used by people with disabilities. While A11Y has come a long way in recent years, it is important to understand that there are still limitations when it comes to temporal accessibility.

We know that people with disabilities are affected by limitations in everyday life. We seldom think about limitations that may affect everybody.

#### Visual impairment

(Australian National University) Visual impairment can be likened to the challenging experience of attempting to view a computer screen on a sunny day with a glossy monitor. Even individuals with healthy eyes may find it exceedingly difficult to discern anything under such conditions. This scenario highlights the impact of environmental factors on one's ability to see clearly.

Moreover, transitioning from a spacious, large computer screen to a compact 11" or 13" laptop can present its own set of difficulties. The limited screen size can lead to a diminished visibility of content, even for those with good eyesight. This analogy underscores the importance of adapting to different viewing conditions and understanding the variations in visual experiences.

As the day progresses into evening, many individuals may notice their eyes struggling to function optimally. Recognizing people becomes a challenging task, as faces blur into uncertainty. This phenomenon serves as a reminder of the dynamic nature of vision, affected by time of day and lighting conditions.

Now, imagine the feeling of walking down a dimly lit alley, where uncertainty looms at every step. The fear of tripping and falling becomes a palpable concern. This analogy invites us to empathize with individuals who face daily challenges navigating such environments due to visual impairments.





Consider the frustration of trying to read a poorly designed poster or website with inadequate contrast. When visual materials lack proper differentiation between text and background, it demands extra effort and strain to access the information. This issue emphasizes the significance of creating accessible and inclusive visual content for all.

Furthermore, the scenario of a broken light bulb plunging a room into darkness underscores the immediate impact of reduced visibility. In such conditions, individuals may struggle to perceive their surroundings, highlighting the critical role of lighting in maintaining clear vision and safety.

In summary, these analogies provide a glimpse into the challenges faced by individuals with visual impairments and serve as a reminder of the importance of creating environments and content that cater to a diverse range of visual needs.

#### **Hearing impairment**

Hearing impairment is akin to trying to listen to a symphony in a bustling city square. Even individuals with acute hearing may struggle to discern the beauty of the music amidst the cacophony of urban sounds. This analogy underscores the significant impact of background noise on one's ability to hear and appreciate the world around them.

Transitioning from a quiet, serene environment to a bustling and noisy one can present its own set of challenges for individuals with hearing impairments. The sudden shift in sound levels and the presence of multiple competing noises can lead to a diminished capacity to follow conversations and sounds. This shift exemplifies the need for understanding and accommodating the varying auditory experiences people encounter in their daily lives.

Now, imagine the feeling of participating in a crowded and noisy social event, where the jumble of voices creates a sea of indistinguishable sounds. The struggle to identify and engage with specific conversations can be incredibly frustrating and isolating. This situation invites us to empathize with individuals who face such difficulties regularly due to hearing impairments.





Consider the frustration of trying to follow a poorly conducted presentation or engage with a video lacking proper sound quality. When auditory content lacks clarity or is marred by background noise, it demands extra effort and strain to access the information. This issue emphasizes the importance of creating accessible and inclusive auditory content for all.

Furthermore, the scenario of a sudden power outage plunging a room into darkness also disrupts auditory communication. In such conditions, individuals with hearing impairments may find it challenging to understand the situation, emphasizing the critical role of both visual and auditory cues in maintaining clear communication and safety.

#### Motor disabilities

Living with a motor disability can be compared to trying to navigate a complex obstacle course while wearing a suit of armor. Even individuals with full control of their limbs may struggle to move gracefully and efficiently under such circumstances. This analogy highlights the profound impact of physical barriers on one's ability to move freely and perform everyday tasks.

Transitioning from a well-designed, accessible environment to one filled with architectural barriers can present its own set of challenges for individuals with motor disabilities. The presence of steps, narrow doorways, and uneven surfaces can lead to a loss of mobility and independence, emphasizing the need for inclusive and barrier-free spaces.

As the day progresses, muscle fatigue and discomfort may set in, making the execution of fine motor skills increasingly difficult. This progression underscores the dynamic nature of motor functioning, which can be affected by factors such as time of day, physical exertion, and environmental conditions.

Consider the frustration of trying to operate a smartphone with one hand only. It may happen in case of an injury. Or when you are carrying a cup of coffee in another hand. It demands extra effort and strain to use technology effectively. This issue underscores the importance of creating user-friendly and universally accessible digital platforms.





#### **Dyslexia**

Imagine being tired after a very long day. When you look at a computer screen, you are having a hard time reading the text. Letters seem to move - almost dance. This is what people with dyslexia experience on a daily basis.

For individuals with dyslexia, the experience of reading text is like trying to decipher a constantly shifting puzzle. Each letter may appear to have a life of its own, moving and morphing before their eyes. This dynamic visual distortion can make the act of reading not only challenging but mentally exhausting.

Now, think about the frustration of trying to study or work from a textbook filled with dense, unorganized text. The words appear to be in constant motion, and the effort required to process them is immense. This scenario invites us to empathize with the daily challenges faced by individuals who must navigate complex written content.

Consider the frustration of trying to comprehend a website or document with poor contrast or complicated formatting. When text lacks clarity or is muddled by distracting elements, it demands extra effort and strain to access the information. This issue underscores the importance of creating dyslexia-friendly content for all, such as clear fonts, ample spacing, and well-structured layouts.

#### **Autism**

Imagine navigating a world where social interactions resemble a complex, ever-changing puzzle. For individuals with autism, this is a daily reality. Autism spectrum disorders bring unique challenges that can make seemingly simple activities feel like deciphering an intricate code.

One of the most common experiences for individuals with autism is the challenge of understanding and engaging in social interactions. Imagine attending a crowded party, where conversations buzz and people's facial expressions shift rapidly. For someone with autism, interpreting these social cues and navigating the ebb and flow of conversations can be like decoding a foreign language.





Transitions can be another source of difficulty. Going from one activity to another may trigger anxiety and stress. Think of transitioning from the structured routine of a school day to the unpredictable environment of the playground. For a child with autism, this shift can feel as disruptive as moving from one culture to another without warning.

Imagine the relentless bombardment of sounds, lights, and textures. A simple trip to the grocery store can become an overwhelming sensory experience, where the buzzing of fluorescent lights and the cacophony of shopping carts become unbearable intrusions.

Now, consider the frustration of trying to communicate one's needs and thoughts. For some individuals with autism who struggle with verbal communication, expressing themselves can be a daily challenge. It's like having a treasure trove of ideas and emotions locked away in a chest with a complex lock and no key.

#### **AXE Tools**

#### Introduction

(*Docs*)Deque Systems is a digital accessibility company based in Herndon, Virginia with additional offices in Kavuri Hills Madhapur, Hyderabad India and Utrecht, The Netherlands. Their mission is to achieve digital equality by providing web accessibility software, services, and training. They have helped thousands of companies from technology leaders like Google and Microsoft, to many large US banks and insurance companies, retailers, airlines, hotel chains, and the biggest government agencies1. Deque tools are highly adopted and regarded, with 875,000+ installed extensions, and their experts hold a collective 125 CPACC, WAS, & CPWA certifications issued by the IAAP, more than any accessibility testing company in the world1. Deque University's world-class digital accessibility training boasts 140,000+ subscribers1. They have also made their accessibility testing ruleset open source in 2015 and have since seen 900,000,000+ downloads as it's made its way to becoming the standard of the industry.

Deque DevTools HTML is a suite of accessibility testing tools built around the industry-leading axe-core accessibility testing engine. It is designed to



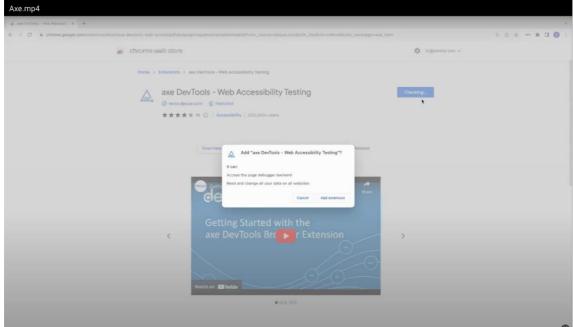


integrate directly into your existing software development and testing process, helping you find and fix web accessibility violations without slowing you down. The toolkit includes a browser extension, axe DevTools Extension, which is used by 275,000+ weekly active users 2. The CLI version of the toolkit, axe DevTools HTML CLI, is a command-line application for scanning web pages for accessibility issues and generating reports 3. The latest version of Deque DevTools HTML, 4.4, includes the latest axe-core version (v4.4.1), launches a new integration with Playwright for Java, overhauls the HTML reporter, and allows all integrations to be configured to automatically upload results to axe Reports. Deque DevTools HTML is the ultimate toolkit for integrating web accessibility testing into your organization .

For the purpose of this course, we will focus on the browser extension.

## ....

Installation



To install the axe DevTools Browser Extension, you can download it directly from the Chrome Web Store, Edge Add-ons site, or Firefox Add-ons site. Once installed, the extension integrates into each browser's Developer Tools, allowing you to catch as many as 80% of all accessibility defects.

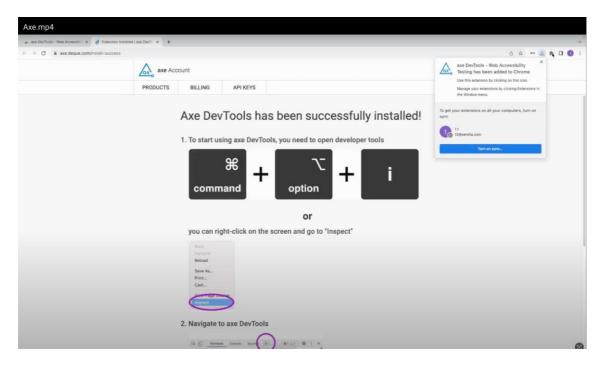
Here are the links to download the axe DevTools Browser Extension:





- Chrome Web Store
- Edge Add-ons site
- Firefox Add-ons site

#### How to use the tool?

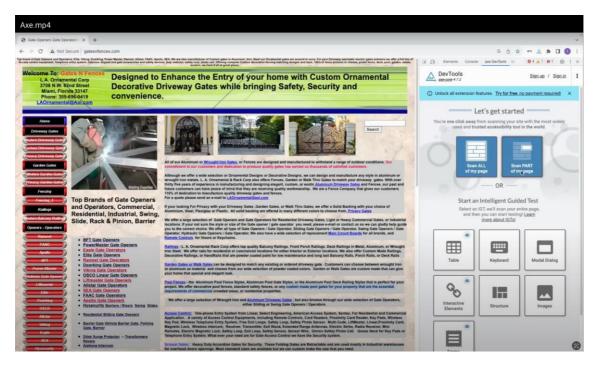


To use the axe DevTools browser extension, you need to follow these steps:

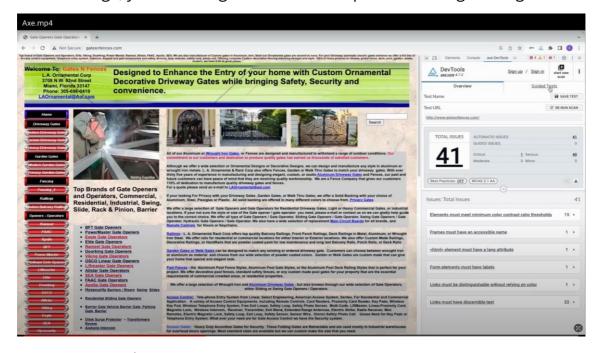
- 1. Go to the page you wish to test.
- 2. Open developer tools by right-clicking on the screen and selecting "inspect" or using the keyboard shortcuts CTRL + SHIFT + I on Windows or CMD + OPTION + I on Mac.
- 3. Navigate to the axe DevTools tab.
- 4. Run a free automated test by clicking the "Scan all of my page" button.
- 5. Highlight and inspect issues.
- 6. View severity and issue descriptions.
- 7. Follow the issue resolution guidance to learn how to fix the issues.
- 8. Repeat.







You can access the axe DevTools browser extension in the Developer Tools of the browser by using the keyboard shortcuts CTRL + SHIFT + I on Windows or CMD + OPTION + I on Mac. In Chrome, you can navigate to the Developer Tools using the Chrome Menu by selecting View -> Developer -> Developer Tools. In Edge, you can navigate to the Developer Tools using the Edge Menu.



**Reviewing Results:** 





- The report will highlight accessibility violations, warnings, and best practices.
- Each issue includes a description, impact, and suggested fix.
- You can expand each item to see more details.

#### Interacting with Elements:

- The extension allows you to inspect individual elements directly from the report.
- Click on an issue to highlight the corresponding element on the page.
- You can also view the HTML snippet and CSS styles associated with the element.

#### **Guided testing**

Guided testing is a valuable feature that helps you systematically evaluate specific accessibility aspects of your web pages. Here's how it works:

#### Purpose of Guided Testing:

- Guided tests are designed to walk you through common accessibility scenarios step by step.
- They ensure that you cover essential aspects of accessibility during manual testing.
- By following these guided steps, you can identify and address potential issues effectively.

#### Common Guided Tests:

Here are some examples of guided tests you might encounter:

- Keyboard Navigation:
  - Verify that all interactive elements (buttons, links, form fields)
     can be accessed and activated using keyboard navigation.
  - Check focus management (tab order) and ensure that focus styles are visible.
- Alt Text for Images:





- Inspect images and assess whether they have appropriate alternative text (alt attributes).
- Ensure that decorative images have empty alt text (e.g., alt="").

#### Color Contrast:

- Evaluate text and background color combinations for sufficient contrast.
- Use tools like the Color Contrast Analyzer to check compliance with WCAG guidelines.

#### Form Labels and Inputs:

- Confirm that form fields have associated labels.
- Check for input field placeholders and their clarity.

#### • Semantic HTML Elements:

- Verify proper use of semantic elements (e.g., <h1>, <nav>,
   article>).
- Ensure that headings are hierarchical and meaningful.

#### Focus Traps:

 Test modal dialogs and other UI components to ensure they trap focus within their boundaries.

#### • ARIA Roles and Attributes:

- Inspect custom widgets and components for correct ARIA roles and attributes.
- Validate that ARIA attributes enhance accessibility without introducing confusion.

#### How to Use Guided Tests:

- Open the axe DevTools HTML extension within your browser's DevTools.
- Navigate to the "Guided Tests" section.





- Choose a specific test category (e.g., "Keyboard Navigation," "Images and Alt Text").
- Follow the instructions provided:
  - Click on elements to inspect them.
  - Verify compliance with accessibility guidelines.
  - Make necessary adjustments based on the findings.

#### Benefits of Guided Testing:

- Structured Approach: Guided tests prevent you from overlooking critical accessibility checks.
- Learning Opportunity: They educate developers and testers about best practices.
- Efficiency: By focusing on specific areas, you save time compared to manual exploration.

Remember that guided tests are not exhaustive; they serve as a starting point. Always complement them with broader manual testing and automated scans to achieve comprehensive accessibility coverage.

#### **Funkify**

#### Introduction

(*Disability Simulator*)Funkify is a disability simulator for the web that helps users experience the web and interfaces through the eyes of extreme users with different abilities and disabilities. It is an extension for Chrome that can be downloaded from the <u>official website</u> or the Chrome Web Store. Funkify is developed by a team of usability and accessibility experts in Sweden.

Funkify offers a range of simulators that can help users understand how people with different abilities and disabilities interact with the web. The simulators include:

 Blurred vision: This simulator blurs the user's vision to simulate visual impairments.





- Dyslexia: This simulator scrambles the text on the web page to simulate dyslexia.
- Tunnel vision: This simulator creates a tunnel vision effect to simulate peripheral vision loss.
- Motor skills: This simulator restricts the user's mouse movements to simulate motor skill impairments.
- Cognitive: This simulator adds cognitive load to the user's experience to simulate cognitive impairments.

Funkify is available in two versions: Free and Premium. The free version offers some simulators, while the premium version offers all the simulators, the ability to adjust simulators, create your own simulators, and use Robot Robin, a virtual assistant that can help users navigate the web.

#### Installation

To download Funkify, visit the <u>official website</u> or the <u>Chrome Web Store</u>. Once installed, users can access the simulators by clicking on the Funkify icon in the Chrome toolbar.

#### **Simulators**

Funkify's Dyslexia Simulator is designed to help users understand how people with dyslexia experience the web. The simulator scrambles the text on the web page to simulate dyslexia. The main goal of this simulator is to show the complexity of the diagnosis dyslexia.

The Dyslexia Simulator is named Dyslexia Dani and can be accessed by downloading the Funkify extension from the <u>official website</u> or the <u>Chrome Web Store</u>. Once installed, users can access the simulators by clicking on the Funkify icon in the Chrome toolbar.

Funkify's Dyslexia Simulator is developed in collaboration with people with dyslexia. With a few tweaks to the settings, users can cover much of the way people with dyslexia experience the web. The simulator can scramble the letters and make them dance, creating a frustration that users will remember.





Please note that the examples provided by Funkify only demonstrate what it may be like for some, not all, of the people with dyslexia

## **Finding Ally Bugs**

The process includes several steps: (W3C)

#### **Identifying Users and Stakeholders:**

- Begin by identifying the various user groups and stakeholders involved in your website or application.
- Consider diverse needs and preferences, including those of people with disabilities.

#### **Documenting Accessibility Requirements:**

- Clearly document accessibility requirements based on the identified user needs and preferences.
- Refer to accessibility standards such as the Web Content Accessibility Guidelines (WCAG) for specific guidelines and criteria.

#### **Authoring Accessible Content:**

- Ensure that content is created in a way that is accessible to all users.
- Use semantic HTML, provide text alternatives for non-text content, and structure content appropriately.

#### **Providing Keyboard Access:**

- Confirm that all interactive elements and functionalities are operable using a keyboard alone.
- Test the tab order and focus indicators to ensure a logical and meaningful sequence.

#### **Ensuring Device Independence:**

- Validate that the website or application functions across various devices and platforms.
- Test with different assistive technologies and browsers to ensure compatibility.

#### **Facilitating Understandable and Navigable Content:**





- Check that content is presented in a clear and understandable manner.
- Ensure that navigation is intuitive and well-organized for all users.

#### **Ensuring Robust and Reliable Interactions:**

- Validate that the website or application is compatible with current and future technologies.
- Test for compatibility with different browsers and assistive technologies.

#### **Performing Regular Audits and Testing:**

- Conduct regular accessibility audits and testing throughout the development lifecycle.
- Use automated testing tools, manual testing, and involve users with disabilities in the testing process.

#### **Documenting AllY bugs**

(Beg)Documenting accessibility (a11y) bugs is a critical step in the process of creating inclusive digital experiences. Proper documentation helps teams identify, understand, and address accessibility issues efficiently. Here are key considerations for documenting a11y bugs:

#### **Detailed Descriptions:**

Provide detailed descriptions of the accessibility bug. Include information about the impacted element, the type of disability it affects, and the specific WCAG (Web Content Accessibility Guidelines) guideline violation if applicable.

#### **Reproducible Steps:**

Clearly outline the steps to reproduce the bug. This allows developers and testers to recreate the issue, making it easier to identify the root cause and verify the effectiveness of any fixes.





#### **Environment Information:**

Specify the browser, assistive technology, and device used during testing. Different combinations may produce varying results, so noting the environment helps in understanding the scope of the accessibility issue.

#### **Screenshot and/or Code Snippets:**

Include visual aids, such as screenshots, to highlight the problematic area. Additionally, if the issue involves code, provide relevant code snippets that illustrate the problem. This assists developers in pinpointing the exact location of the bug in the codebase.

#### **Severity and Impact Assessment:**

Evaluate and communicate the severity of the accessibility bug. Understanding the potential impact on users helps prioritize and allocate resources effectively. Some bugs may have a more significant impact on usability than others.

#### WCAG Conformance Level:

Identify the conformance level of the WCAG guidelines that are violated. This information helps developers understand the priority of the issue and the level of compliance required for the digital product.

#### **Related User Stories or Requirements:**

Link the accessibility bug to related user stories or requirements. This establishes context and aligns the efforts of the development team with the overall accessibility goals defined in the project.

#### **Collaboration and Communication:**

Use a centralized platform for bug tracking and collaboration. Tools like Jira, GitHub Issues, or other project management systems facilitate





communication between team members and stakeholders involved in addressing and verifying bug fixes.

#### **Testing Techniques Used:**

Document the testing techniques employed to identify the accessibility bug. Whether it was manual testing, automated testing tools, or a combination of both, understanding the testing methodology aids in reproducing and validating the bug.

#### **Status and Resolution Updates:**

Keep the documentation up-to-date with the bug's current status and any resolutions or workarounds implemented. This ensures that team members are aware of the progress and can retest after fixes are applied.

#### **User Feedback and Testing Results:**

If applicable, include any feedback from users or insights gained through user testing. This qualitative data provides valuable context and may reveal aspects of the bug that automated testing might not capture.

Effective documentation of accessibility bugs contributes to a streamlined development process, encourages collaboration, and supports a proactive approach to accessibility. It ensures that digital products are not only functional but also inclusive for users of all abilities.

#### **WCAG**

#### Introduction

(W3C)The Web Content Accessibility Guidelines (WCAG) stand as the cornerstone of digital accessibility, ensuring that online content is inclusive and accessible to everyone, regardless of their abilities or disabilities. Enforced by the World Wide Web Consortium (W3C), WCAG is a set of





guidelines that provides a comprehensive framework for creating a web environment that accommodates diverse user needs.

#### The Evolution of WCAG

Originally introduced in 1999, WCAG has undergone several revisions, with the most recent version being WCAG 2.1. These updates reflect the dynamic nature of the digital landscape and the ongoing commitment to addressing emerging challenges in web accessibility. The guidelines are designed to be technology-neutral and applicable to a wide range of digital content, including websites, applications, and other online platforms.

#### The Four Principles of WCAG

At the heart of WCAG are four fundamental principles, often remembered by the acronym POUR:

**Perceivable:** Information and user interface components must be presented in a way that users can perceive. This includes providing text alternatives for non-text content, captions and other alternatives for multimedia, and adaptable content for various display settings.

**Operable:** All interactive elements and navigation must be operable through a keyboard or other input devices. Users should be able to navigate, find content, and complete tasks with ease.

**Understandable:** Information and operation of the user interface must be clear and straightforward. This involves readable and predictable text, consistent navigation, and input assistance to avoid errors.

**Robust:** Content must be robust enough to be reliably interpreted by a wide variety of user agents, including assistive technologies. This ensures that evolving technologies do not undermine the accessibility of web content.

#### **Guidelines and Success Criteria**





WCAG is structured around guidelines, each containing testable success criteria. The guidelines are organized under the three aforementioned principles (Perceivable, Operable, Understandable), and additional criteria under the fourth principle (Robust) provide a holistic approach to digital accessibility.

**Perceivable Guidelines:** These focus on making information and user interface components presented on a website easily perceptible. This includes providing text alternatives, captions for multimedia, and adaptable content.

**Operable Guidelines:** Ensuring that users can interact with and navigate through the website using various input methods, including keyboard and voice commands, falls under operability. This principle promotes a user-friendly experience for individuals with different abilities.

**Understandable Guidelines:** Guidelines within this principle emphasize the importance of clear and consistent navigation, readable text, and input assistance to avoid user errors. Making content easily understandable contributes to a more inclusive web experience.

**Robust Guidelines:** The robustness principle focuses on ensuring that content is compatible with a variety of user agents, including assistive technologies. This helps future-proof digital content against technological advancements.

#### **Implementation Challenges and Best Practices**

While WCAG provides a robust framework for accessibility, its successful implementation often requires a combination of technical expertise, design considerations, and a commitment to ongoing testing and improvement. Challenges may arise in areas such as complex interactions, multimedia content, and the integration of emerging technologies. However, adherence to best practices, including the use of semantic HTML, proper labeling of form





elements, and thorough testing with diverse assistive technologies, can significantly enhance the accessibility of a website.

#### The Global Impact of WCAG

WCAG has a far-reaching impact on the digital landscape. Governments, organizations, and businesses worldwide recognize the importance of accessible digital content, not only to comply with legal requirements but also to foster a more inclusive online community. The guidelines promote a shift in mindset, encouraging a proactive approach to accessibility that goes beyond compliance, aiming for a digital world that embraces diversity and ensures equal access for all.

#### Conclusion

In conclusion, WCAG serves as a compass guiding the digital realm toward inclusivity. Its principles and guidelines offer a roadmap for creating a web environment that is accessible, navigable, and meaningful for everyone. As technology continues to evolve, the principles embedded in WCAG remain steadfast, driving a global movement towards a digital landscape where accessibility is not merely a checkbox but an integral part of the user experience. Embracing WCAG is not just a legal obligation; it is a commitment to a more equitable and inclusive online world.





## **Perspective Gaining**

## Different types of disabilities

Different types of disabilities can be classified into various categories based on the impairment of functioning approach. ("Disability Types and Descriptions")Neurodevelopmental disorders, physical disabilities, acquired brain injuries, neurological disabilities, vision impairments, hearing impairments, deafblindness, speech and language impairments, and psychosocial disabilities are some of the types of disabilities1.

("Disability Types and Descriptions")People with neurodevelopmental disorders such as intellectual disability, autism spectrum disorder, attention-deficit hyperactivity disorder, communication disorders, specific learning disorder, and motor disorders may experience developmental deficits that produce impairments of personal, social, academic, or occupational functioning1.

Physical disabilities can be genetic or come about through illness or injury. They can involve difficulties with mobility, manual dexterity, muscle control, speech, fits and seizures, or chronic tiredness2.

Acquired brain injuries can result from traumatic brain injury, stroke, or other causes. People with acquired brain injuries may experience cognitive, physical, and emotional changes that can impact their daily lives.

Neurological disabilities can be caused by a variety of factors, including genetics, infections, and environmental factors. These disabilities can affect the nervous system and lead to difficulties with movement, sensation, or thinking1.

Vision impairments can range from mild to severe and can include conditions such as nearsightedness, farsightedness, and color blindness. People with vision impairments may require assistive technology or other accommodations to help them navigate their environment1.

Hearing impairments can range from mild to profound and can include conditions such as conductive hearing loss, sensorineural hearing loss, and





mixed hearing loss. People with hearing impairments may require assistive technology or other accommodations to help them communicate1.

Deafblindness is a combination of vision and hearing impairments that can result in significant communication challenges. People with deafblindness may require specialized support and accommodations to help them navigate their environment3.

Speech and language impairments can include conditions such as stuttering, apraxia, and dysarthria. People with speech and language impairments may require assistive technology or other accommodations to help them communicate1.

Psychosocial disabilities can include conditions such as depression, anxiety, bipolar disorder, and schizophrenia. <u>These conditions can impact a person's mood, behavior, and ability to function in daily life4</u>.

It is important to note that each person's experience of disability is unique and multi-dimensional. The impact of a disability can vary depending on the individual, their environment, and the supports and services available to them1.

## **Understanding Models of Disability**

The concept of disability is multifaceted, and various models have been proposed to understand and address the complexities associated with disabilities. These models not only shape societal perceptions but also influence policies, practices, and the lived experiences of individuals with disabilities. Let's delve into some prominent models of disability to gain a comprehensive understanding.

#### **Medical Model of Disability:**

The medical model views disability as a result of impairments or medical conditions within an individual. It emphasizes diagnosis, treatment, and rehabilitation to "normalize" the person. The focus is on fixing or





compensating for the individual's limitations rather than addressing societal barriers.

#### Social Model of Disability:

In stark contrast to the medical model, the social model posits that disability is not an inherent trait of an individual but rather a result of societal barriers and attitudes. It advocates for removing barriers to enable full participation and inclusion. The social model encourages societal changes to accommodate diverse needs and emphasizes equal opportunities.

#### **Charity Model:**

The charity model perceives disabled individuals as objects of pity and focuses on providing charitable assistance, often in the form of medical care or financial aid. This model tends to reinforce dependency and does not address the structural issues contributing to disability discrimination.

#### **Human Rights Model:**

Rooted in the principles of human rights, this model views disability as a social construct that results from societal barriers. It emphasizes the rights of individuals with disabilities to participate fully in all aspects of life. The human rights model aligns closely with the social model, emphasizing equality, dignity, and autonomy.

#### **Bio-Psychosocial Model:**

Integrating elements from the medical, psychological, and social aspects, the bio-psychosocial model recognizes that disability is influenced by biological, psychological, and social factors. It considers the interaction between an individual's health condition and the broader social environment.

#### **Eco-Social Model:**





Building on the social model, the eco-social model expands the focus to the intersectionality of disability with other social categories like race, gender, and socioeconomic status. It emphasizes the interconnectedness of various systems and how they contribute to the experiences of individuals with disabilities.

#### **Empowerment Model:**

The empowerment model emphasizes the strengths and capabilities of individuals with disabilities. It seeks to empower them through self-advocacy, skill development, and promoting a positive self-image. This model highlights the importance of fostering independence and autonomy.

#### **Cultural Model:**

Recognizing disability as a cultural identity, this model challenges the notion that disability is solely a deficit. It celebrates the unique perspectives, experiences, and contributions of disabled individuals within the broader cultural context.

These models of disability highlight the evolving nature of our understanding of disabilities. While the medical model focuses on individual impairments, the social, human rights, and empowerment models advocate for societal change and the recognition of the rights and capabilities of individuals with disabilities. The bio-psychosocial, eco-social, and cultural models provide more nuanced perspectives, considering the complex interplay of factors shaping disability experiences.

Ultimately, embracing a holistic approach that combines elements from these models can contribute to a more inclusive society. By challenging stereotypes, removing barriers, and fostering empowerment, we move closer to creating a world where individuals of all abilities can fully participate and thrive.





#### **Effective Communication**

Effective communication is the cornerstone of success in personal and professional spheres. Whether it's expressing ideas, collaborating with others, or building relationships, honing your communication skills is key. Drawing insights from ManpowerGroup's "10 Communication Skills" and Harvard Professional Development's "Eight Things You Can Do to Improve Your Communication Skills," let's explore essential strategies for enhancing your communication prowess.

#### **Active Listening:**

Both sources highlight the significance of active listening. This involves fully concentrating, understanding, responding, and remembering what is being said. It not only fosters better comprehension but also demonstrates respect and engagement.

#### **Clarity and Conciseness:**

ManpowerGroup emphasizes the importance of clarity in communication. Being concise and avoiding unnecessary jargon ensures that your message is easily understood. Harvard's insights echo this sentiment, emphasizing the impact of clear, direct communication.

#### **Empathy:**

Acknowledging and understanding others' perspectives is a crucial aspect of effective communication. ManpowerGroup underscores the value of empathy in building connections and resolving conflicts. Harvard also emphasizes the role of empathy in fostering positive communication.

#### **Non-Verbal Communication:**

Both sources highlight the significance of non-verbal cues such as body language and facial expressions. These subtle signals can greatly impact the





interpretation of your message. Being mindful of non-verbal communication enhances overall effectiveness.

#### **Adaptability:**

Communication is dynamic and context-dependent. ManpowerGroup emphasizes the importance of adaptability – being able to adjust your communication style based on the situation and audience. Harvard similarly highlights the need for flexibility in different communication contexts.

#### **Confidence:**

Confidence inspires trust and credibility. Harvard's insights stress the importance of building confidence in your communication skills. Whether speaking in public or conveying ideas in a meeting, a confident demeanor enhances the impact of your message.

#### **Constructive Feedback:**

Providing and receiving constructive feedback is a skill highlighted by both sources. This involves offering feedback in a positive and helpful manner, fostering a culture of improvement and growth.

#### **Cultural Sensitivity:**

In our globalized world, understanding and respecting cultural differences is paramount. ManpowerGroup underscores the need for cultural sensitivity in communication, ensuring that your message is inclusive and well-received across diverse audiences.

#### **Effective Questioning:**

Asking thoughtful and open-ended questions fosters meaningful conversations. Harvard's insights emphasize the power of effective questioning in promoting engagement and gaining deeper insights during interactions.





#### Mindful Use of Technology:

In today's digital age, the way we communicate has expanded to include various technologies. ManpowerGroup highlights the importance of using technology mindfully, ensuring that it enhances rather than hinders effective communication.

In conclusion, mastering effective communication is an ongoing journey that requires self-awareness, practice, and adaptability. Whether you're honing your active listening skills, perfecting your non-verbal cues, or embracing cultural sensitivity, continuous improvement is the key to lasting impact. By integrating these strategies into your communication toolkit, you'll navigate personal and professional interactions with finesse, fostering understanding and building strong connections.

## Working with people with disabilities

Effectively working with people with specific disabilities requires a nuanced understanding of their unique needs and challenges.

#### **Visual Impairments:**

#### **Accessible Technology:**

Integrate screen reader-compatible technology, ensuring that software applications and websites are designed with compatibility for assistive technologies.

#### **Accessible Documents:**

Provide materials in accessible formats such as Braille, large print, or electronic text. Utilize descriptive alt text for images and ensure compatibility with screen readers.

#### **Orientation Assistance:**

Offer orientation assistance for individuals with visual impairments to navigate the physical workspace. Clear signage, tactile indicators, and audible cues can enhance orientation.





#### **Flexible Work Arrangements:**

Allow for flexible work arrangements to accommodate varying needs related to commuting and working hours. Remote work options can enhance flexibility for employees with visual impairments.

#### **Hearing Impairments:**

#### **Communication Access:**

Implement communication strategies such as real-time captioning for meetings and events. Utilize video conferencing tools with built-in captioning features.

#### **Visual Alerts:**

Incorporate visual alerts in addition to auditory signals for notifications, alarms, and emergency alerts. This ensures that individuals with hearing impairments receive critical information.

### **Accessible Meetings:**

Ensure that meetings are conducted in well-lit environments to facilitate lip reading. Encourage clear communication and allow for written questions or comments during meetings.

#### **Sign Language Interpreters:**

Provide sign language interpreters for important events, presentations, or training sessions to ensure effective communication for employees with hearing impairments.

#### **Mobility Impairments:**

#### **Accessible Workspace Design:**

Design workspaces with accessibility in mind, providing ramps, elevators, and accessible restrooms. Ensure that common areas are spacious and navigable for individuals with mobility impairments.

#### **Adaptive Equipment:**





Accommodate the use of adaptive equipment such as ergonomic chairs, height-adjustable desks, and assistive devices. Customize workstations to meet the specific needs of employees with mobility impairments.

#### Flexible Scheduling:

Offer flexible scheduling options to accommodate medical appointments, therapy sessions, or other healthcare-related needs. This flexibility supports employees with mobility impairments in managing their health effectively.

#### Neurodivergence (Autism, ADHD, etc.):

#### **Clear Communication:**

Foster clear and direct communication. Provide written instructions and guidelines to supplement verbal communication, promoting clarity for individuals with neurodivergent conditions.

#### **Quiet Spaces:**

Designate quiet and calm spaces within the workplace to accommodate individuals who may benefit from reduced sensory stimulation. This provides a retreat for employees with neurodivergent conditions.

#### **Structured Work Environment:**

Establish clear routines and structures in the work environment. Individuals with neurodivergent conditions often thrive in environments with consistent routines and expectations.

#### **Supportive Training Programs:**

Develop training programs that educate staff about neurodivergent conditions, promoting understanding and empathy. Encourage an inclusive mindset among team members.

#### **Cognitive Disabilities:**

#### **Clear Communication Styles:**

Adopt clear and straightforward communication styles. Break down complex information into manageable segments and provide written instructions for reference.





#### **Accessible Information Technology:**

Ensure that digital content, including websites and applications, is designed with simplicity and clarity. Avoid unnecessary complexity to enhance usability for individuals with cognitive disabilities.

#### **Structured Training Programs:**

Develop training programs that incorporate visual aids, interactive modules, and repetition to support individuals with cognitive disabilities in learning and retaining information.

#### **Task Accommodations:**

Offer task accommodations based on individual needs. This may include written instructions, additional time for completing tasks, or the use of assistive technologies.

#### **Invisible Disabilities:**

#### **Open Communication Channels:**

Foster a culture of open communication where employees feel comfortable disclosing their invisible disabilities. Create channels for individuals to request accommodations confidentially.

#### Flexibility in Scheduling:

Provide flexibility in work schedules to accommodate medical appointments, therapy sessions, or days when individuals may require additional rest due to their invisible disabilities.

#### **Mental Health Support:**

Implement mental health support programs, including access to counseling services and resources. Recognize the importance of promoting mental well-being in the workplace.

#### **Individualized Accommodations:**

Work collaboratively with individuals to identify and implement accommodations that address the specific challenges associated with their invisible disabilities.





By tailoring strategies to the specific needs of individuals with various disabilities, organizations can create an inclusive workplace where everyone can thrive. Recognizing the diversity within disabilities and adopting a holistic approach to accommodation ensures that employees feel supported, valued, and empowered to contribute their best to the team. Inclusivity is not just a legal requirement but a fundamental aspect of fostering a vibrant and diverse workplace culture.

## **Etiquette when Interacting with People with Disabilities**

Creating an inclusive and respectful environment involves understanding and embracing proper etiquette, especially when interacting with people with disabilities. RespectAbility, a non-profit organization dedicated to advancing opportunities for individuals with disabilities, provides valuable insights in its "Etiquette: Interacting with People with Disabilities" toolkit. Let's explore essential etiquette guidelines to foster positive and inclusive interactions.

**Person-First Language:** Embrace person-first language, which emphasizes the individual, not their disability. Instead of saying "disabled person," opt for "person with a disability." This helps center the conversation on the person's humanity rather than their condition.

**Respect Personal Space:** Be mindful of personal space and boundaries. Just as with anyone else, it's essential to respect the personal space of individuals with disabilities. Avoid touching mobility aids without permission and ask before offering assistance.

**Ask Before Assisting:** While the intention might be good, it's crucial to ask before providing assistance. Not all disabilities require help, and assuming otherwise can be disempowering. If someone declines assistance, respect their decision.





**Accessible Communication:** Ensure that communication is accessible to everyone. Speak directly to the person, not their companion or interpreter. Make eye contact and speak clearly. If someone uses a communication aid, listen attentively and be patient.

**Be Inclusive:** Include individuals with disabilities in conversations and activities. Avoid making assumptions about their abilities or preferences. Treat them as you would any other colleague, friend, or family member, recognizing their diverse skills and interests.

**Accessible Spaces:** When planning events or meetings, consider the accessibility of the venue. Ensure that it is wheelchair accessible, has accessible restrooms, and provides accommodations like sign language interpreters if needed.

**Use Respectful Language:** Avoid using derogatory or offensive language related to disabilities. Familiarize yourself with respectful terminology and correct others if you hear inappropriate language. Promote a culture of understanding and sensitivity.

**Patience and Understanding:** Recognize that people with disabilities may have different needs and timelines. Exercise patience and understanding, especially in professional settings. Allow time for adjustments, and provide support when necessary.

**Educate Yourself:** Take the initiative to educate yourself about different types of disabilities and their unique considerations. This knowledge will empower you to be more informed and respectful in your interactions.

**Advocate for Accessibility:** Be an advocate for accessibility in your workplace and community. Encourage the implementation of inclusive policies and practices. Advocate for accessible technology, facilities, and resources to promote equal opportunities.





**Consider Individual Preferences:** Recognize that preferences regarding language, assistance, and accommodations can vary among individuals with disabilities. When in doubt, ask the person directly about their preferences to ensure a positive and respectful interaction.

**Avoid Making Assumptions:** Challenge stereotypes and avoid making assumptions based on appearances. Disabilities can be visible or invisible, and assuming someone's abilities or limitations can perpetuate misconceptions.

#### **Conclusion: Cultivating Inclusivity through Etiquette**

Etiquette when interacting with people with disabilities is rooted in respect, empathy, and understanding. By incorporating these guidelines into our daily interactions, we contribute to a more inclusive society where individuals with disabilities are valued for their abilities, not defined by their challenges. Navigating inclusivity through proper etiquette is not just a set of rules; it's a reflection of our commitment to building a world where everyone can participate, contribute, and thrive.

## **Active listening**

Active listening is a crucial skill that can help you improve your communication and relationships with others. According to MindTools, ("Active Listening - Hear What People are Really Saying") we only recall between 25-50% of what we hear, which means that we often miss important information. Active listening techniques can help you avoid misunderstandings and improve productivity.

Active listening involves paying attention, showing that you're listening, providing feedback, deferring judgment, and responding respectfully. When you listen actively, you not only make a conscious effort to hear the other person's words, but you also try to understand their whole message. To do this, learn how to read people's body language and tone, so that you can identify "hidden" nonverbal messages2.





Here are some tips to help you become a better active listener:

**Pay attention**: Focus on the speaker and avoid distractions.

**Show that you're listening**: Use nonverbal cues such as nodding and eye contact to show that you're engaged.

**Provide feedback**: Summarize what the speaker has said to ensure that you've understood their message.

**Defer judgment**: Avoid interrupting or criticizing the speaker.

**Respond respectfully**: Be honest and open in your response, but also be respectful of the speaker's feelings and opinions.

By practicing active listening, you can improve your communication skills and build stronger relationships with others. Remember, listening is one of the most important skills you can have, so make sure you're doing it well!

#### **Test strategy**

Creating a test strategy document is an essential part of the software testing process. According to NearForm (Hinton), a test strategy document is a key part of the test process, driven by business requirements. It details the test processes that need to take place to ensure a quality product is developed. It helps to define both test coverage and the scope of testing, ensuring that the team understands the project's scope. It should cover all aspects of the testing process, from manual and automation testing to non-functional requirements (NFRs) such as performance and security testing.

A test strategy document is different from a test plan. A test strategy details the general approach a team should take, whereas a test plan details the specification for carrying out the strategy, by who and when 1.

Here are some tips to help you create a test strategy document:

**Define test objectives and their scope**: Identify the goals of the testing process and the scope of the project.





**Identify key business-led quality requirements**: Determine the quality requirements that the product must meet.

**Identify possible risk factors**: Identify the risks that could impact the testing process and the product.

**Define test deliverables**: Identify the documents and artifacts that will be produced during the testing process.

**Identify testing tools**: Identify the tools that will be used to support the testing process.

**Define responsibilities**: Identify the roles and responsibilities of each team member involved in the testing process.

**Define tracking and reporting of issues**: Identify how issues will be tracked and reported during the testing process.

**Define configuration and change management**: Identify how changes to the product will be managed during the testing process.

**Identify test environment requirements**: Identify the requirements for the test environment.

It's important to remember that a test strategy document is not a definitive list, and each project has different needs and requirements. However, the above requirements should guide, rather than dictate, how you create your test strategy document. Keep in mind that the process of writing a test strategy is more about thinking about risk factors within the project and planning to mitigate those risks, rather than ticking boxes to show that all types of testing have been included1.

When creating a test strategy document, it's important to ensure that it is reviewed and approved by all stakeholders involved in the testing process. This will help to ensure that everyone is on the same page and that the testing process is carried out effectively.





# **Advocacy**

#### How to become an advocate

Advocacy is a powerful tool that can help you make a difference in your community. Here are some tips on how to become an advocate based on the sources you provided (InclusionDB):

**Understand what advocacy is:** Advocacy is the act of supporting or promoting a cause or issue. It involves speaking up for yourself or others and working to create change.

**Identify your goals:** Determine what issues you are passionate about and what changes you want to see in your community.

**Learn about the issue**: Research the issue you want to advocate for. Understand the facts, statistics, and arguments surrounding the issue.

**Identify your audience**: Determine who you need to reach to create change. This could be policymakers, community leaders, or the general public.

**Develop a strategy:** Determine the best way to reach your audience. This could include writing letters, making phone calls, attending rallies, or using social media.

**Build a coalition**: Work with others who share your passion for the issue. This could include joining a group or organization that advocates for the same cause.

**Be persistent:** Advocacy is often a long-term process. Be prepared to work hard and stay committed to your cause.

Remember, advocacy is about creating change and making a difference. By following these tips, you can become an effective advocate and help create a better world for everyone.

Here are some additional tips on how to become an advocate based on the sources you provided:





**Prepare yourself:** Good preparation is a very important aspect of effective advocacy. Inform yourself about the issue or situation you want to advocate for. Identify the key issues or problems that you and your community are encountering. Identify some possible solutions that you see as workable. Sometimes, solutions may not be easily identified or can only be identified by talking things through with others. If possible, identify what you are willing to accept if you cannot get exactly what you want. This will require thinking about what you may be willing to compromise with. This is not always easy but it is sometimes necessary. Having a "fall back" position will allow you to still negotiate for something that may be acceptable, even if it is not the perfect solution1.

**Use your voice:** Advocacy requires you to use your voice to speak up for yourself or others. This can be done in many ways, such as writing letters, making phone calls, attending rallies, or using social media. Whatever method you choose, make sure that your voice is heard.

**Be respectful**: Advocacy is about creating change, but it's also about respecting others. Be respectful of those who disagree with you and try to understand their point of view. This will help you build bridges and create change in a positive way.

**Stay informed:** Stay informed about the issue or situation you are advocating for. This will help you stay up-to-date on any changes or developments and help you adjust your strategy if necessary.

**Celebrate your successes:** Advocacy can be a long and difficult process, so it's important to celebrate your successes along the way. This will help you stay motivated and keep fighting for change.

By following these tips, you can become an effective advocate and help create a better world for everyone.





### Stakeholder analysis

A stakeholder analysis is a process that helps you identify and prioritize stakeholders who have an interest in your project or organization. According to Lucidchart (Lucidchart), a stakeholder is anyone who is affected by the outcome of your project or is actively involved in the project. This includes people or groups that influence and are impacted by your project's outcome, such as project managers, team members, senior management, executives, clients, partners, investors, suppliers, and end-users.

A stakeholder analysis is a critical step in ensuring that your project is successful. It allows you to map out and establish the appropriate level of communication with your stakeholders relative to their influence and interest in your project. A thoughtful stakeholder analysis will prime you for the advocacy you need or prepare you for the opposition you anticipate1.

Here are some steps to help you perform a stakeholder analysis:

**Identify your stakeholders**: Brainstorm who your stakeholders are. List all of the people who are affected by your work or who have a vested interest in its success or failure.

**Determine their level of interest**: Determine how interested each stakeholder is in your project. This will help you prioritize your communication efforts.

**Determine their level of influence**: Determine how much influence each stakeholder has over your project. This will help you determine how much effort you need to put into managing their expectations.

**Determine their level of impact:** Determine how much impact each stakeholder will have on your project. This will help you determine how much effort you need to put into managing their expectations.

**Develop a communication plan**: Develop a communication plan for each stakeholder. Determine how often you need to communicate with them and what information you need to share.





**Monitor and adjust:** Monitor your stakeholders' reactions to your project and adjust your communication plan as needed.

By following these steps, you can perform a stakeholder analysis that will help you identify and prioritize your stakeholders and ensure that your project is successful.

#### **Personas**

In the dynamic landscape of web development, creating a user-centric experience is paramount. One key methodology that has gained prominence in recent years is the use of personas. Personas are fictional characters representing different user segments, helping designers and developers empathize with diverse user needs. In this article, we will explore the significance of personas as an inclusive tool based on insights from https://opensenselabs.com/blog/articles/personas-inclusive-tool (OpenSense Labs).

Defining Personas:

Personas are archetypal representations of user groups, embodying the goals, needs, and behaviors of real users. They go beyond demographics, delving into motivations, pain points, and aspirations. As per the insights from OpenSense Labs, personas serve as a powerful means to understand the end-users and align digital experiences accordingly.

Inclusivity in Personas:

OpenSense Labs emphasizes the importance of creating inclusive personas. Inclusivity in personas means representing a wide range of users, including those with different abilities, cultural backgrounds, and preferences. By doing so, web developers can ensure that their digital products cater to a diverse audience.

Breaking Stereotypes:

Stereotypes can be detrimental when creating personas. The article highlights the need to break free from traditional stereotypes and avoid making assumptions about users based on surface-level characteristics. By





focusing on behaviors, goals, and preferences, developers can build more accurate and inclusive personas.

Accessibility Considerations:

OpenSense Labs suggests incorporating accessibility considerations into personas. This involves understanding the needs of users with disabilities and ensuring that the digital experience is optimized for everyone. By integrating accessibility features from the persona stage, developers can create a more universally accessible product.

User-Centric Design:

The article underscores that personas are a foundational element of usercentric design. By empathizing with the diverse personas, developers can make informed decisions that enhance the overall user experience. This approach fosters a design culture that prioritizes the needs of the end-users.

Agile Development and Personas:

OpenSense Labs advocates for integrating personas into the agile development process. By continually refining and updating personas based on user feedback, developers can adapt to evolving user needs. This iterative approach ensures that digital products remain relevant and effective over time.

Collaboration Across Teams:

Personas serve as a common language that facilitates collaboration across different teams involved in web development. Designers, developers, and stakeholders can align their efforts based on a shared understanding of the target audience, promoting a cohesive and effective development process.

In conclusion, personas play a pivotal role in creating inclusive and usercentric digital experiences. Drawing insights from OpenSense Labs, it is evident that personas go beyond a mere design tool—they are a strategic asset for building products that resonate with a diverse audience. By embracing inclusivity, breaking stereotypes, and incorporating accessibility





considerations, web developers can leverage personas to craft digital solutions that truly meet the needs of all users.

#### Cold reach out

In the realm of professional networking and business development, mastering the art of the cold reach-out is a crucial skill (Ziegler). A well-executed cold reach-out can open doors, foster connections, and advance careers. In this article, we'll delve into key principles that serve as a comprehensive etiquette guide for cold reach-outs, drawing from general best practices.

### **Understanding the Context:**

Before reaching out cold, it's crucial to understand the context. Research the individual or organization you're approaching, gaining insights into their work and identifying common points of interest. A well-informed cold reach-out is more likely to resonate and establish a meaningful connection.

#### **Personalization Matters:**

Personalization is key in cold outreach. Generic, one-size-fits-all messages are less likely to capture attention. Tailor your messages to the specific individual or organization, referencing their work, achievements, or shared interests. Demonstrating that you've invested time in understanding their background fosters a sense of genuine interest.

#### **Clarity and Brevity:**

Busy professionals appreciate concise communication that gets straight to the point. Clearly articulate your purpose, whether it's seeking advice, exploring collaboration, or expressing admiration for their work. Respect their time by avoiding unnecessary details.

#### **Establishing Relevance:**





Ensure that your cold reach-out is relevant to the recipient. Align your message with their current projects, initiatives, or professional interests. By demonstrating how your outreach adds value to their context, you increase the likelihood of a positive response.

#### **Building Credibility:**

Credibility is crucial in cold outreach. Showcase your own expertise and accomplishments to establish trust. Highlight relevant experiences and achievements that make you a valuable contact. This helps the recipient understand why engaging with you could be beneficial.

### **Offering Reciprocity:**

Consider what value you can bring to the recipient in return. Whether it's sharing industry insights, introducing them to relevant contacts, or offering assistance, demonstrating a willingness to reciprocate strengthens the foundation of the relationship.

#### **Respecting Boundaries:**

Acknowledge that the recipient may have limited time and commitments. Clearly express your appreciation for their time and understanding if they are unable to respond immediately or engage in the way you propose.

#### Follow-Up Etiquette:

Effective follow-up is integral to cold outreach. A strategic approach to follow-ups ensures that your messages are spaced appropriately and provide additional value or context. A well-crafted follow-up demonstrates persistence without being intrusive.

Excelling at cold reach-outs is a valuable skill in the professional realm. By incorporating these general insights into your outreach strategy, you can elevate your approach. Authenticity, personalization, and a genuine focus on





creating mutual value are the keys to forging meaningful connections through cold outreach.

### Giving a presentation

Effective communication through presentations is a crucial skill in various professional settings. Harvard Business Review's article, "How to Give a Killer Presentation," (Anderson) offers valuable insights on delivering impactful presentations. In this guide, we'll explore key principles outlined in the article to help you master the art of giving a killer presentation.

#### **Start with a Compelling Story:**

Begin your presentation with a compelling story to capture the audience's attention. According to HBR, stories engage the audience emotionally and make the content more memorable. Craft a narrative that aligns with your key message to create a lasting impression.

### Simplify and Clarify:

HBR emphasizes the importance of simplicity in presentations. Avoid overwhelming your audience with complex information. Simplify your message to its core elements, making it easy for the audience to understand and retain the key points.

#### **Limit Text, Use Visuals:**

Visual aids are powerful tools for communication. The article suggests limiting the amount of text on slides and incorporating visuals to support your message. Use images, graphs, and charts to enhance understanding and maintain audience engagement.





#### **Practice, Practice:**

Rehearse your presentation thoroughly before the actual delivery. Practice helps you become more familiar with the content, refine your delivery, and build confidence. HBR recommends rehearsing multiple times to ensure a smooth and polished performance.

#### **Connect with Your Audience:**

Establish a connection with your audience by understanding their needs and interests. HBR suggests tailoring your presentation to resonate with your audience's expectations and addressing their key concerns. This personalized approach enhances engagement and relevance.

#### **Engage in Two-Way Communication:**

Encourage interaction during your presentation. According to HBR, engaging in a dialogue rather than a monologue fosters a more dynamic and participative environment. Invite questions, conduct polls, or include interactive elements to involve your audience actively.

#### Show Passion and Enthusiasm:

Demonstrating passion for your subject matter is essential. HBR highlights the impact of genuine enthusiasm on audience engagement. Express your excitement about the topic to create a positive and energetic atmosphere.

#### Handle Q&A with Confidence:

The article provides insights into handling the question-and-answer session effectively. Maintain composure, listen attentively, and respond thoughtfully to questions. If you're unsure about an answer, it's okay to acknowledge it and promise to follow up later.

#### **End with a Strong Conclusion:**





Conclude your presentation with a powerful and memorable ending. HBR suggests summarizing key points, reinforcing your main message, and leaving the audience with a clear call to action or a thought-provoking takeaway.

#### Seek Feedback and Iterate:

After your presentation, seek feedback from colleagues or mentors. HBR emphasizes the importance of continuous improvement. Use feedback to identify areas for enhancement and refine your presentation skills over time.

Mastering the art of giving a killer presentation involves a combination of storytelling, simplicity, engagement, and passion. By incorporating the insights from Harvard Business Review's article, you can elevate your presentation skills and leave a lasting impact on your audience. Remember to practice, connect with your audience, and continuously seek opportunities for improvement to become a more effective and compelling presenter.

### Mentor - mentee relationship

In the professional realm, mentor-mentee relationships play a pivotal role in personal and career development. Eller College's article, "8 Tips to Maintain a Good Mentor-Mentee Relationship," (The University of Arizona) offers valuable insights into fostering a successful and mutually beneficial mentorship. This guide explores key principles outlined in the article to help both mentors and mentees navigate and enrich their mentorship experiences.

#### **Clear Communication:**

Effective communication forms the foundation of any successful mentormentee relationship. Regular and transparent communication ensures that expectations, goals, and challenges are discussed openly, fostering a more collaborative and understanding connection.

#### **Define Clear Goals:**





Establishing clear and measurable goals is crucial for both mentors and mentees. The article suggests that setting realistic and attainable objectives provides a roadmap for the mentorship, enabling both parties to work towards tangible outcomes.

### Be Open to Feedback:

A healthy mentor-mentee relationship is built on a willingness to give and receive feedback. Both mentors and mentees should create an environment where constructive feedback is welcomed, facilitating continuous improvement and growth.

### **Respect Time Commitments:**

Time is a valuable resource for both mentors and mentees. It's essential to respect each other's time commitments and schedule regular meetings to maintain momentum and ensure that the mentorship remains a priority for both parties.

#### Flexibility and Adaptability:

The professional landscape is dynamic, and mentor-mentee relationships should be adaptable to change. The article emphasizes the importance of flexibility, allowing both mentors and mentees to adjust goals and strategies based on evolving circumstances.

#### **Celebrate Achievements:**

Acknowledging and celebrating achievements, no matter how small, is essential in maintaining motivation and fostering a positive mentor-mentee dynamic. Recognizing milestones reinforces the progress made and encourages continued dedication to the mentorship journey.

#### **Cultivate Trust:**





Trust is a cornerstone of any successful relationship, and mentor-mentee connections are no exception. Building and maintaining trust involves authenticity, reliability, and a commitment to the mentorship process, creating a foundation for a meaningful and lasting professional connection.

### **Encourage Networking:**

The mentorship journey extends beyond the mentor and mentee. Encouraging mentees to expand their professional networks and connect with others in the industry enhances their overall growth. Mentors can play a pivotal role by providing guidance on effective networking strategies.

Nurturing a successful mentor-mentee relationship requires dedication, clear communication, and a commitment to growth. By incorporating the insights from Eller College's "8 Tips to Maintain a Good Mentor-Mentee Relationship," both mentors and mentees can navigate the complexities of mentorship with purpose and intention. A thriving mentor-mentee relationship not only benefits the individuals involved but contributes to a culture of continuous learning and professional development within the broader professional community.



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